# How should teams be formed and managed? <br> How teams are chosen and how they are compensated can determine how successfully they solve problems and benefit the firm 

Keywords: job design, team, diversity, team-based incentives, task assignment, peer effect

## ELEVATOR PITCH

The keys to effective teamwork in firms are (1) carefully designed team-formation policies that take into account what level ofdiversity ofskills, knowledge, and demographics is desirable and (2) balanced team-based incentives. Employers need to choose policies that maximize the gains from teamwork through task coordination, problem solving, peer monitoring, and peer learning. Unions and labor market regulations may facilitate or hinder firms' attempts at introducing teams and team-based incentives.

Nature of tasks and the mechanism that should be exploited

| Nature of task |  | Important roles of teams |
| :--- | :--- | :--- |
| High complexity | $\rightarrow$ | Problem solving |
| High interdependency | $\rightarrow$ | Task coordination/peer learning |
| High uncertainty | $\rightarrow$ | Task coordination |
| Low observability | $\rightarrow$ | Peer learning |
| Low interdependency | $\rightarrow$ | Peer monitoring |
| Source: Author's own. |  |  |

## KEY FINDINGS

## Pros

( ( Diverse teams in terms of skills, knowledge, and information sources benefit from matching workers and tasks appropriately and facilitating learning within teams.
Uniform teams exhibit lower communication costs and higher levels of trust and worker satisfaction.
© Self-selected teams tend to have stronger social connections among team members and thus mitigate free-riding and encourage peer learning.
$\oplus$ Compensation based on team performance encourages task coordination, problem solving, peer monitoring, and peer learning.

## Cons

- Uniform teams may experience limited opportunities for task coordination, problem solving, and peer learning.
- Demographically uniform teams may have similar problems because they often rely on the same information sources.
- Self-selected teams may engage in unproductive socialization. Self-selection could also lead to more uniform teams than desired.
- Team-based pay (in which all members are paid equally) may encourage free-riding and breakups of teams due to dissatisfaction with unequal contributions.


## AUTHOR'S MAIN MESSAGE

Firms commonly assign employees to work on a team in order to harness and amplify the skills and knowledge of its individual members. Firms need to choose policies that maximize the gains from teamwork through task coordination, problem solving, peer monitoring, and peer learning-but these policies will vary depending on which roles of teamwork are emphasized. Policymakers need to be aware that labor market regulations can facilitate or hinder the ability of firms to form teams.

