# **Family-friendly and human-capital-based immigration policy** Shifting the focus from immigrants' initial earnings to their propensity to invest in human capital

Keywords: immigrant selection, immigration policy, earnings growth, human capital investment

## **ELEVATOR PITCH**

Immigrants who start with low earnings, such as familybased immigrants, experience higher earnings growth than immigrants who are recruited for specific jobs (employment-based immigrants). This occurs because family-based immigrants with lower initial earnings invest in human capital at higher rates than natives or employment-based immigrants. Therefore, immigrants who start at low initial earnings invest in new human capital that allows them to respond to the ever-changing needs of the host country's economy.

## **KEY FINDINGS**

#### Pros

- Immigrants who enter the US on a family visa often have low initial earnings, but also high earnings growth; compared to natives or other immigrants, they invest more in new human capital, because their opportunity costs are low, and new host-country human capital often makes their home-country skills more usable.
- The willingness of family-based immigrants to invest in new skills makes the host-country labor market more flexible to employer needs and enables some immigrant entrepreneurs to provide new types of goods and services.
- Family-friendly immigration policies may aid in recruiting the most highly skilled migrants as they are concerned about immigration of their families and may have employment options in several different countries.

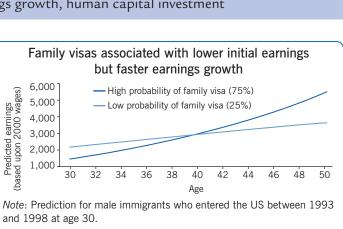
### Cons

- Uncertainty about their ability to remain in their host country reduces immigrants' incentive to invest in new human capital.
- Because immigrants often bring unusual combinations of home- and host-country skills to their jobs, countries with relatively inflexible occupation requirements may discourage immigrant human capital investment.

## AUTHOR'S MAIN MESSAGE

Family-based immigrants usually do not enjoy the immediate high demand for their skills that employment-based immigrants do, but they experience much higher rates of earnings growth. Their entire earnings path is a better indicator of the value of their migration, both to the immigrant and to the host country. Their high rates of investment in new skills help to make their host country's labor market more flexible to changing needs, and lead to entrepreneurial creation of new goods and services. Thus family-based immigration is a valuable component of any national immigration strategy, offering different types of benefits to the host economy.

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Source: Authors' estimates based on 1993–1998 Immigration and Naturalization Service public use files, and US Census 2000.