

# Should severance pay be consistent for all workers?

Single, open-ended contracts with severance pay smoothly rising with seniority can decrease both unemployment and job losses

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## ELEVATOR PITCH

The trend towards labor market flexibility in Europe has typically involved introducing legislation that makes it easier for firms to issue temporary contracts with low firing costs, while not changing the level of protection that is in place for permanent jobs. This has created a strong “dualism” in some European labor markets, which might affect turnover, wage setting, and human capital accumulation. In view of this, some economists propose replacing the existing system of temporary and permanent contracts by a single open-ended contract for new hires, with severance pay smoothly increasing with tenure on the job.

## KEY FINDINGS

### Pros

- ⊕ Eliminating temporary contracts will improve productivity as a result of the positive effect permanent contracts would have on workers’ morale and involvement in the firm.
- ⊕ Employer-provided training would increase under more permanent employment relationships.
- ⊕ A single contract would help to reduce the excess turnover suffered by young workers with low seniority rights, which would also reduce income inequality.

### Cons

- ⊖ Introducing a single contract would still lead to inequality in seniority rights and may not eliminate “dualism” in the labor market.
- ⊖ Removing temporary contracts would lead to adverse employment effects if employment protection associated with permanent contracts remains unaffected, especially during recessions.
- ⊖ Eliminating temporary contracts may foster the use of other types of atypical contracts.
- ⊖ The implementation of a single contract might be in conflict with some legal conventions that require a valid reason to terminate an employment relationship.

## AUTHOR’S MAIN MESSAGE

A key driving force behind firms’ hiring and firing decisions is the large gap in severance pay between temporary and permanent contracts, which leads to the tendency to favor adjusting the number of employees instead of adjusting prices or wages. If, however, temporary contracts were eliminated and replaced by single, open-ended contracts with severance pay increasing proportionately according to seniority, or length of service in the firm, both unemployment and job destruction (particularly during the first three years of employment) might decrease.

